



R.M. JONES Newsletter

FARMCENTRES

www.rmjones.com

January 2022

Why You Need to Rear More Lambs!

Lowland Spring Lambing (per Ewe) - Selling lambs off grass

Performance level	Low	Average	High
Lambs born per 100 Ewes	147	166	184
Average price per lamb	£87	£92	£97
Lamb Sales	£112	£138	£164
Wool	£0.40	£0.40	£0.40
Less Ewes & Depreciation	£20	£20	£20
Output per Ewe	£92	£118	£144
Variable Costs	£	£	£
Concentrates	£18	£17	£16
Vet. & Med	£9	£10	£12
Miscellaneous & Transport	£13	£13	£13
Forage Variable costs (inc bought)	£27	£24	£22
Gross Margin per Ewe	£25	£54	£81
Stocking rate (ewes, with lambs per forage acre)	3.2	3.6	4.0
Gross Margin per Forage Acre	£81	£197	£328

This extract taken from "Farm Management Pocketbook" by John Nix. 2022 52nd Edition

The gap between the high & the low performing flocks is dramatic at **£56 per Ewe** and **£247 per acre**. Care of your pregnant ewes and attention to detail at Lambing is going to be crucial this year and will make the difference between profit and loss. We can help you get the best out of the modern medicines, nutrition and supplements that help boost ewe and lamb vitality and survivability – and also increase your gross margin.

Did you Know?

One pair of rats can produce a colony of 2,000 in a year

Nearly 50% of all farm fires are caused by rodents!

Rodents cause over **£25 million** in damage each year to farms



Hay: 01497 820410

Hereford: 01432 769527

Abergavenny: 01873 858300

Ledbury: 01531 806130

Arable Update – January 2022

UK LIFFE Wheat May22 @ £218 - 224/T

MATIF OSR May22 @ £560 - 580/T

Current Wheat growth stage: GS12 - 21

Current OSR growth stage: GS15 - 23

Overview

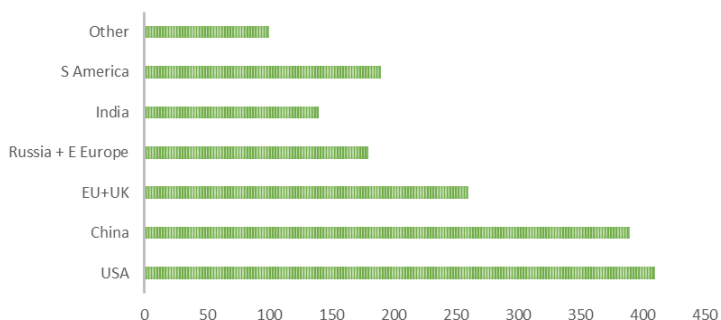
What drives our grain markets? As a global player the UK is relatively minor – China often has variations in their grain production figures bigger than our whole harvest however we are obviously important in our home market. Where do we sit in the whole order of things, where do our cereals go and who are the big markets outside domestic demand. The charts below should give some guides – some are surprising eg amount of wheat used for Human feed.

UK market (AHDB)

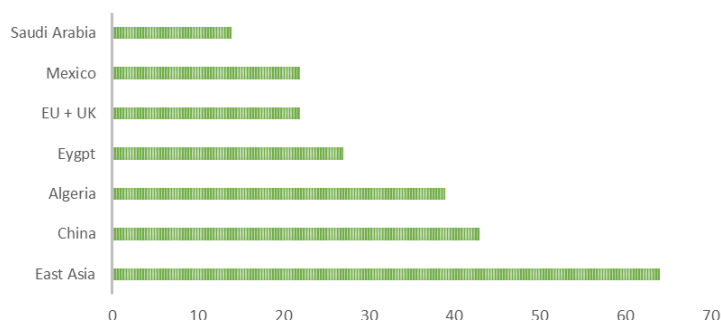
	Wheat ('000)	Barley ('000)	Oats ('000)
UK produced (you..)	13,700	7,300	930
Imported	1,800	90	25
Total (incl stocks)	17,600	8,600	1,020
Human + Industry use	7,300	1,830	540
Livestock feed	7,100	4,150	315
Seed	280	190	25
Other	70	40	4
Exports	730	1200	35

World Market (million tonnes) (Rabobank)

PRODUCTION (CEREALS + MAIZE)



IMPORTS



Farm Walk – January

Our next farm walk will take place towards the end of January. The topic for discussion is fertiliser (N in particular) and how to get the best out of what you have. We have a couple of speakers lined up and hopefully some manufacturer presence to support it. Dates to follow – please keep in touch with your agronomist and the Farmcentres for more information.

NROSO – January/February

COVID notwithstanding, we are hope to run a couple of NROSO events in Feb so you can earn those much needed points. Topics this year come under the acronym “CAST” – Current Issues, Adjuvants, Sprayer Maintenance, Technology and Application.