

R.M. JONES–JANUARY 2012

£££

Why You Need to Rear More Lambs!

£££

Lowland Spring Lambing (per Ewe) (selling lambs off grass)

Performance level	Low	Average	High
Lambs reared (put to ram)	1.3	1.57	1.74
Average price per lamb	£68.6	£72.1	£75.6
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	£	£	£
Lamb Sales	89.0	113.0	131.0
Wool	2.5	2.5	2.5
Cull ewes & rams	13.2	13.2	13.2
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Sub-total	104.7	128.7	147.2
Less Ewe & Ram Replacements	35.2	35.2	35.2
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Output per Ewe	£69.5	£93.4	£111.9
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Variable Costs			
Concentrates (54kg ewes, 8kg Lambs)	£18.9	£14.0	£11.2
Vet. & Med..	£9.9	£10.4	£12.5
Miscellaneous & Transport	14.4	£14.4	£14.4
Forage Variable costs (inc bought)	£10.2	£12.9	£17.4
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Gross Margin per Ewe	£16.1	£41.7	£56.4
Stocking rate (ewes, with lambs per forage acre)	3.0	4.0	4.5
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Gross Margin per Forage Acre	£49	£169	£251

This extract taken from "Farm Management Pocketbook" by John Nix. 2012

The best managed flocks are making 5 times more margin than the "low" group! - a staggering difference of £202 per Acre—this has increased in the last year'

We can help you get the best out of the modern medicines & supplements that help boost ewe & lamb vitality—and also increase your gross margins.

Arable Farmer Meetings

Water, Widgets & Wotnots

at The Green Farm, Felton, Hereford on 23rd February 2012 or
Summerhill Golf Club, Hay-on-Wye on 28th February 2012

Maximise Your Yield & Profitability with Advice, Technology & Innovation

at Bartestree Village Hall on 14th February 2012

Please phone 01497 820410 for further details

2012—What are the prospects?

2011 was a bit of a mixed year, livestock prices improved, while cereal, rape & potato prices fell. In 2012 the increased cost of production will be a challenge to all farmers.

For Arable farmers this means that Yield is still the main driver in farm profitability, and the careful targeted use of inputs will be critical.

For livestock farmers it makes it even more necessary to get the best output from home grown forage. Careful selection of grass seed mixtures, regular overseeding & using catch crops for winter feeding will become even more important.

In 2012 Gross Margin will again drive the profitability of your Farm—and we at R M Jones believe our role is to help you get the best out of your inputs to achieve this.

At R M Jones the Farmer comes First

Thanks for your support in 2011—we are here to help you in 2012

WEALTH WARNING

70% EWE DEATHS OCCUR AT OR NEAR LAMBING
75% LAMB DEATHS OCCUR AT OR NEAR LAMBING

Lambing List

1. Disinfectants

- Naval Dressing Sprays
- Housing Disinfectant (Blitz 5L)
- Iodine 10%- 500ml, 1L, 2.5L & 5L
- Disinfectant Granules (Lysan Dry)
- Hibiscrub- antimicrobial skin cleaner

2. Nutritional

- Glucose Buckets- 20kg
- New LambForce Milk 10kg or 20kg
- Optigain for Baby Lambs
- Crystalyx Extra High Energy
- Ewe & Lamb Mineral Buckets 20kg
- Sheep Energy Boost Buckets 18kg
- Sheep Natural Energy Bucket 25kg

3. Twin Lambing Remedies

- Collate
- Ketosave
- CMPD Inj
- Glucose Inj
- Downland Twin Lamb Aid

4. Marking

- Ear Tags
- Marker Aerosols
- Marking Fluid

5. Colostrum/ Probiotics

- Liquid Colostrum 10, 20 & 40 Doses
- Colostrum 10 & 40 Doses
- New Lamb Booster

6. Lambing Aids

- Lambing Ropes
- Superlube
- Lamb Extractors

7. Feeders

- Shepherdess-the one that keeps the milk warm!
- 6 Teat OTG Feeder
- Non Vac Feeder Bottles

8. Equipment

- Elastrator Rings 100 or 500
- Disposable Gloves
- Stomach Tubes
- Teat Pull On or Over or Screw On
- Prolapse Retainers & Harness
- Lammac
- Thermometers- Plain or Digital
- Rechargeable Torches
- Buckets
- Infra Red Unit/ Bulbs
- Whisky!!
- Downland Vigour Dog Food
- Don't forget the dog!!

NEW



COUNTRY CHUNKS TINNED DOG/ CAT FOOD
12 X 400G - £5.00

Direct Line Phone Number for Tags - (01497) 822021

Visit our website www.rmjones.com for the latest news